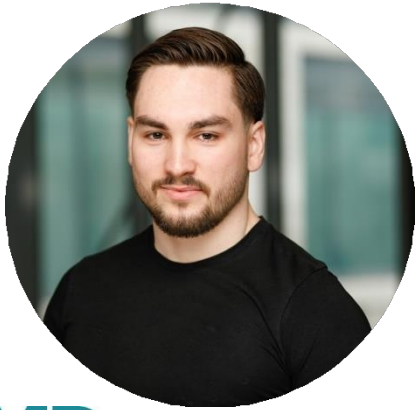


Spare parts procurement with 3Dfindit

TRUPARTS: bCommerce for spare parts rethought



Introducing our TRUPARTS founding team



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Status quo in the mechanical engineering spare parts market

What do we see today in the Independent Aftermarket*:

- Extremely fragmented market:
2500 players in DE alone
- Spare parts business becomes more
transparent & comparable
- New spare parts stores open every day

What do we see today in the Mechanical engineering:

- Most mechanical engineers do not have
own store
- Spare parts business is under attack and
market share is being lost
- High competitive pressure due to increasing
transparency every day

* Dealers, platforms and manufacturers that serve the spare parts needs of machine builders

Status quo in the mechanical engineering spare parts market

What do we see today in the **independent aftermarket***:

- Extremely fragmented market: 2500 players in DE alone
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What do we see today in **mechanical engineering?**

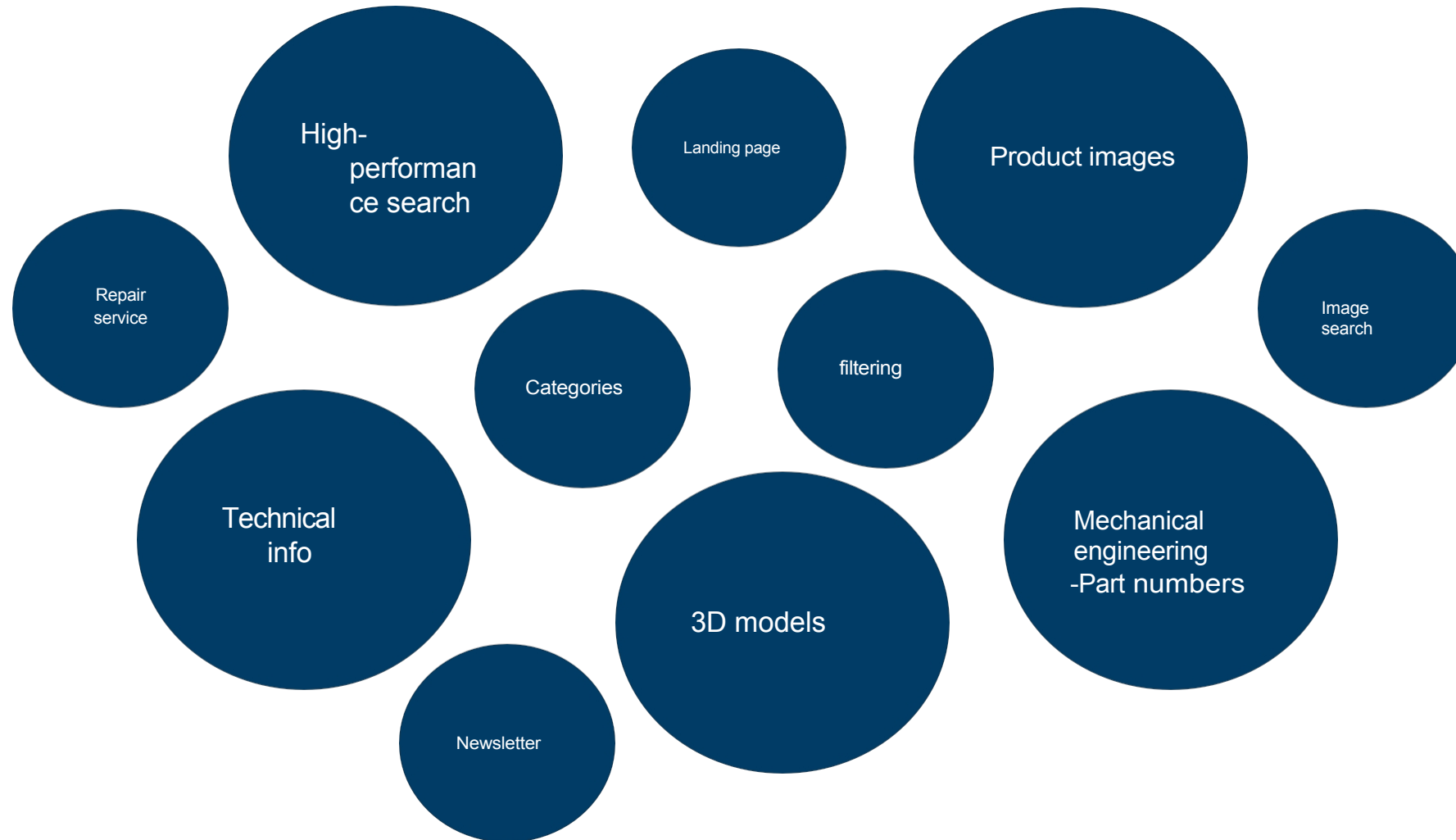
- Most machine manufacturers do not have their own store
- Spare parts business is attacked and market shares are lost
- High competitive pressure due to increasing transparency every day



Challenges for **Machine operator:**

- Delivery deadlines are not met
- Poor data quality makes it difficult to find spare parts
- Slow & analog ordering process leads to longer downtimes
- No centralization in procurement

Why rethink?



Spare parts procurement simplified with 3Dfindit

High-performance search

- AI-supported search, for customer-oriented search results
- Relevant suggestions for spare parts you are looking for

3D models

- 3D models for easy spare part identification incl. dimensions
- Based on manufacturer catalogs

Technical info

- A wide range of information supplements C simplifies identification
- Comprehensive data including relevant information, such as weight, dimensions, GTIN, and much more...

TRUPARTS - Your one-stop store for machine parts



>300,000 items in stock Industry-wide product portfolio with parts in stock



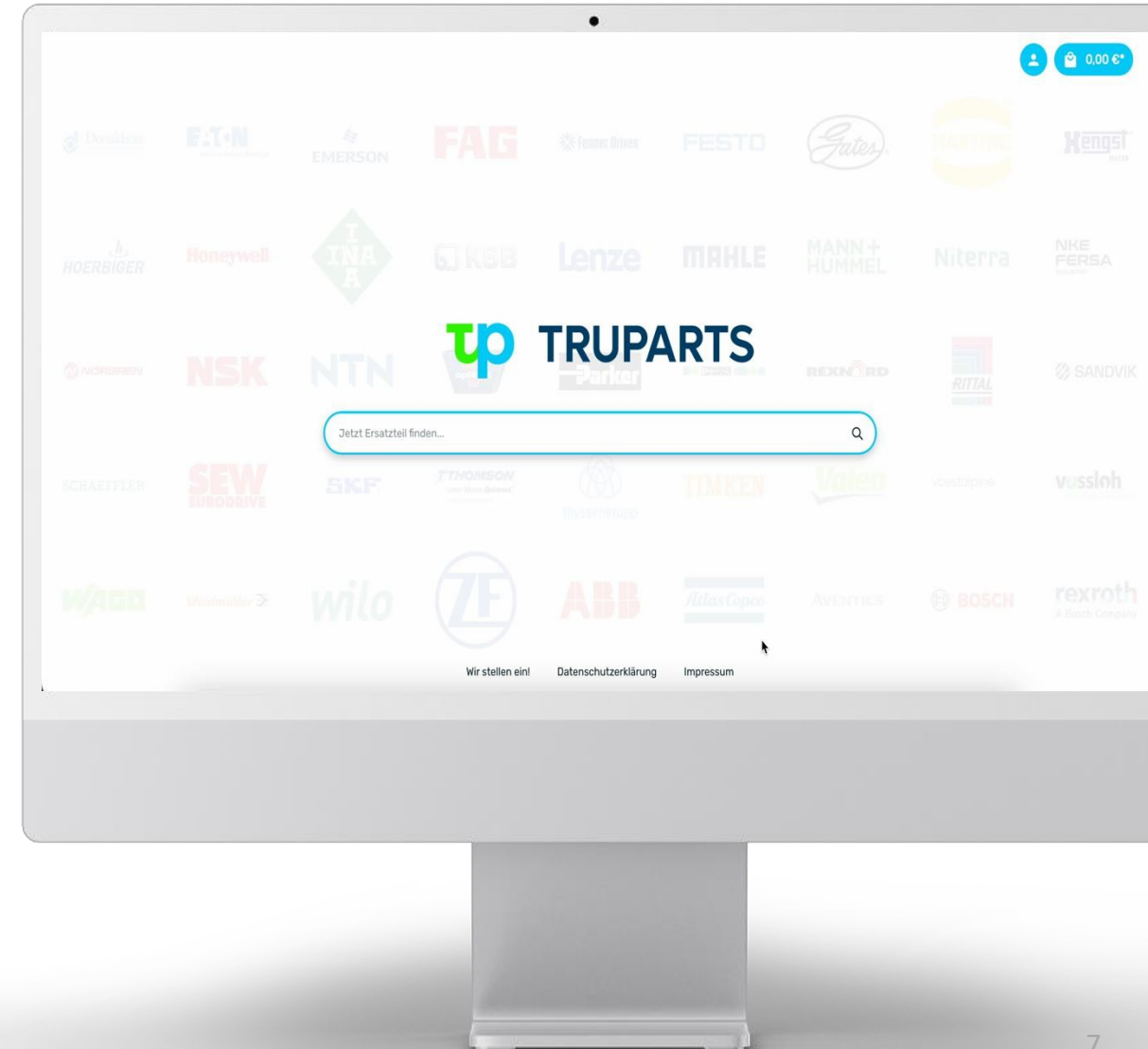
Easy part identification thanks to 3D models & a wealth of technical information



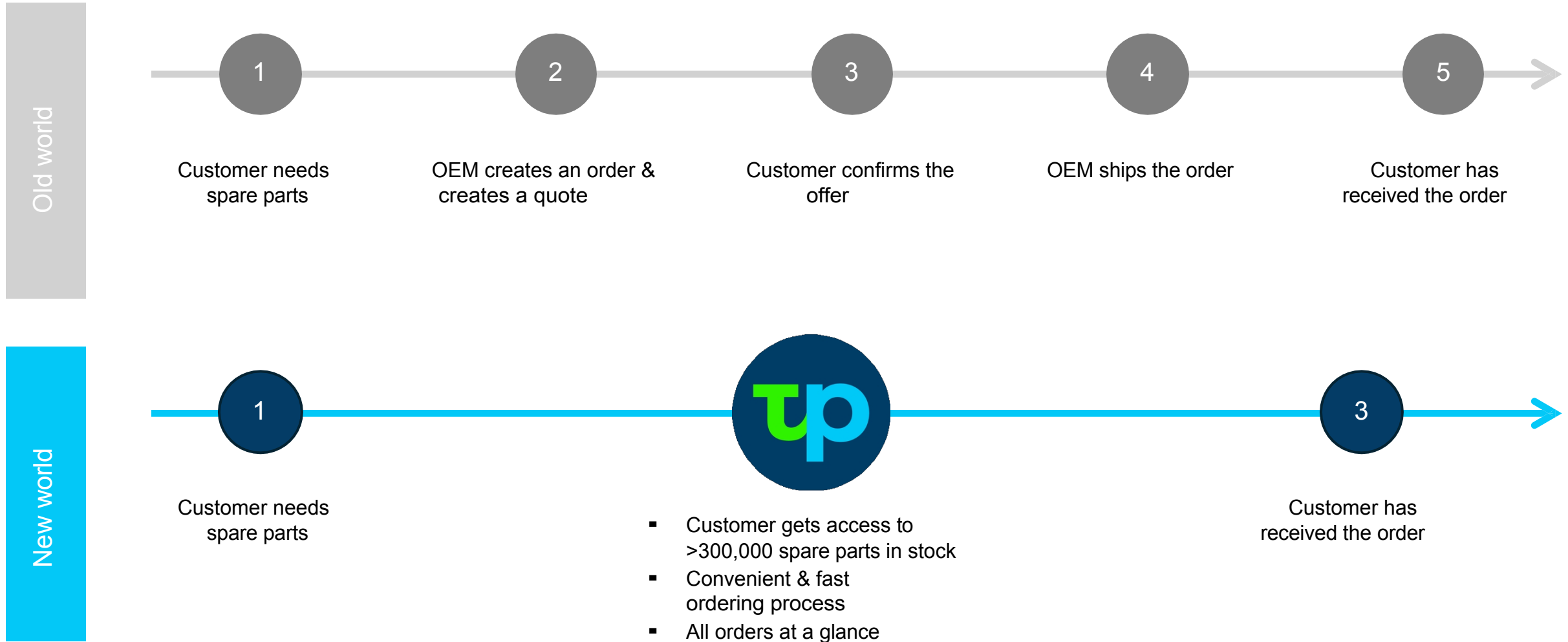
Partner in mechanical engineering
Customers benefit from access to over 15 mechanical engineering warehouses



Fast & convenient
Spare parts ordered in just 3 steps and install in the shortest possible time



Save time & money with TRUPARTS



Our motivation: customer testimonials



Pascal Hetzler
Purchasing Manager

*"With TRUPARTS, we have gained a strong supplier that we can rely on. Thanks to the **high volume of data**, our maintenance staff can find the right spare parts in record time."*



Jasmin Weiss
Marketing

*"We are proud customers of TRUPARTS and can recommend TRUPARTS as a priority supplier to everyone.
Stocked spare parts ordered and delivered in typical e-commerce style
Only TRUPARTS can do that."*

TRUPARTS simplifies your procurement process & offers you access to >300,000 spare parts.

Order spare parts from TRUPARTS now!



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