



The GeoSemantic Approach in Material Master data Governance

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Company Profile



- Italian ICT company (Verona)
- Founded in 2000
- Certified UNI EN ISO 9001:2008
- Included by Gartner in the Cool
 Vendors' report in Advanced Data
 Maturity 2012
- Present in Germany since 2012, and now as Creactives GmbH
- Participated by AlAdInn Ventures fund
- Focus: Implementation of a continuous and permanent semantic data cleansing process









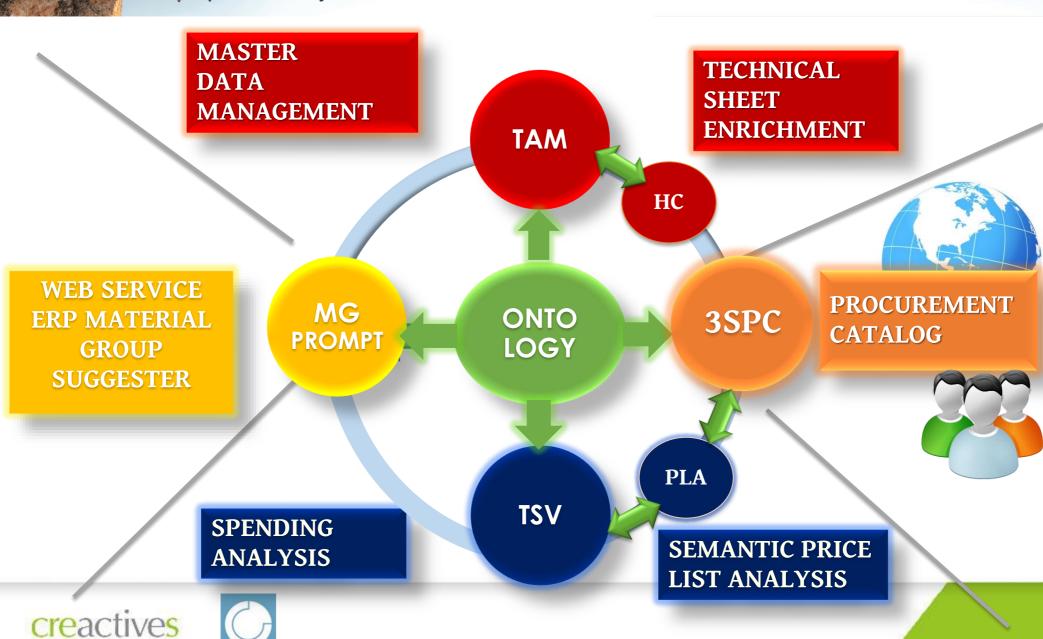




Semantic Vertical Solutions

Spend Analysis, MDM & more ...





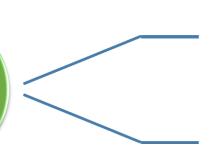


Why GeoSemantic?

Material Master Data Quality enhancement







efficient business processes

effective management decisions



Classification



Normalization



circuiti applications

Enrichment





montaggio mosfet morsettiere double alimentazione cylindrical designs receptacle pulsante socket terminali shaft transistor bassa scatto strumenti volts condensatori connector sonnressori connector soppressori interruzione mount acciaio interruzione mount acciaio cylinder standard tensioni bayonet steel connectori delle metallica componenti integrati clock sylvolgimento gestione multistrato straight surface avvoigimento granding surface avvoigimento granding surface alluminio granding switch diodi roller kohms series schliere surface avvoigimento granding surface gra

sealing switch un schiere supervisione

Semantic







The GeoSemantic Approach

The Definitive Search Solution



■ The combination of the capabilities of Creactives and Cadenas supplies a 360° visibility on the Materials and easily enables the duplicate material detection







GeoSemantic
Parts
Management
solution







GeoSemantic solution fulfill Gartner's definition

creactives

SETTING STANDARDS

CADENAS

(based on Master Data Management Report)

- Support the global identification, de-duplication, linking and synchronization of material information across heterogeneous data sources through GeoSemantic reconciliation of master data
- Create and manage a central, persisted system of record or index of record for Material Master data
- Enable delivery of a single Material view to all stakeholders, in support of various business benefits
- Support ongoing Master data stewardship and governance requirements through workflow- based monitoring and corrective action techniques

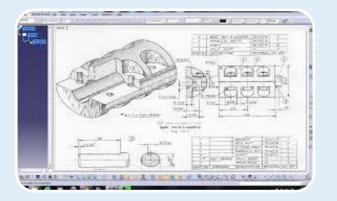






Material Master data definition









Native Parts:

- Resident in different CAD Systems
- Specific part number codification
- Separated approval workflow

Standard Parts:

- Purchase Parts:
- International: ANSI, BS, CSN/STN, DIN, EN, GB Standards, GOST, IS, ISO, JB/T, JIS, KS,NF,UNI
- Specific Standard (Aerospace, Military...): AN, AS, ASNA, LN, MS, NAS, NASM, NSA, VG
- Company Standards

Supplier Parts:

- With 3D/2D Models:
- Mechanicals
- Fluidics & Pneumatics
- . .
- Without Models:
- Electricals
- Chemicals
- Tools
- Safety
- ٠..







Why companies should care about GeoSemantic?

Multiple data sources: common barriers to Data Governance





Multi-language textual data





Multiple ERPs

Geometrical data (3D)





Multiple CAD/PLMs







GEOSEMANTIC SOLUTION

A layer on top of the existing systems





Existing Master Data (3D included) Native, Standard, Supplier

Industrialization

Standardization

Cadenas-Creatives GeoSemantic Search & Reuse Engine

Customer
Data Management
Tools
SAP/VPM/FileSystem

Purchasing







GeoSemantic Solution

Data quality enhancement process



SETTING STANDARDS



TAM

Technical Attribute Management

Complete Materials



Data Owners

Uncomplete Materials



Data Steward

New Materials



End Users

Semantic Classification

Deduplication Workflow

- Duplicates validation by Data owners

Manual Enrichment Workflow

- Data enrichement by data stewards

Smart Material Creation Workflow

- detection
- Potential duplicates detection thanks to the real time similarity analysis

Ontology Customization

extraction

Attribute

Updated MD

Inventory/ Consumption values

"AS-IS" Master Data

3D Data

ERPs/PLM/ **PDM**

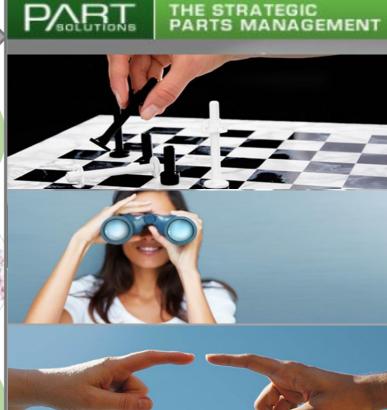














GEOSEMANTIC SOLUTION

Data Cleansing and Enrichment



Engineering

Existing Master Data (3D included) Native, Standard, Supplier

Industrialization

Standardization

Cadenas-Creatives GeoSemantic Search & Reuse Engine

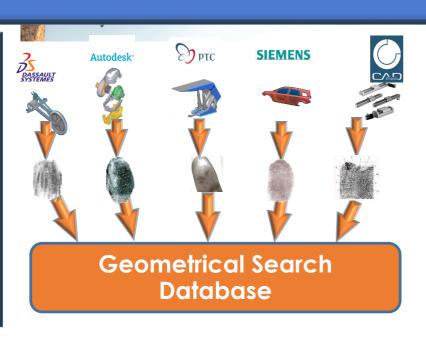
Customer
Data Management
Tools
SAP/VPM/FileSystem

Purchasing

Cleansed, Classified and Enriched Data & 3D models (Multiline, New, Standard, Obsolete Part Numbers)

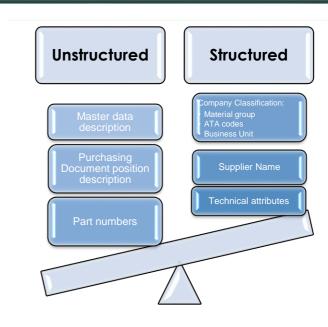


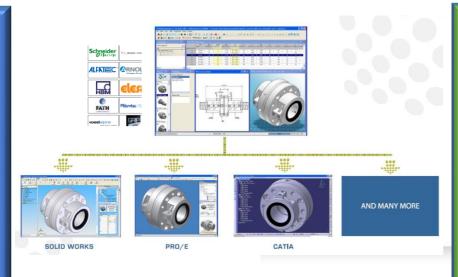




Semi structured

Domain specific









Creactives Knowledge base

Classification and normalization starting point





Taxonomy

>39.000 categories harmonized with eCl@ss standard



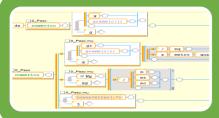
Suppliers Knowledge base

- >30.000 suppliers
- >3.000 Brands



Semantic classification rule

>4.000.000



Attribute extraction rules >4.000 attributes







Semantic Matching and duplicate discovery



Identification

- Classification
- Attribute extraction

Quality

- Classification granularity
- Score of existing attributes

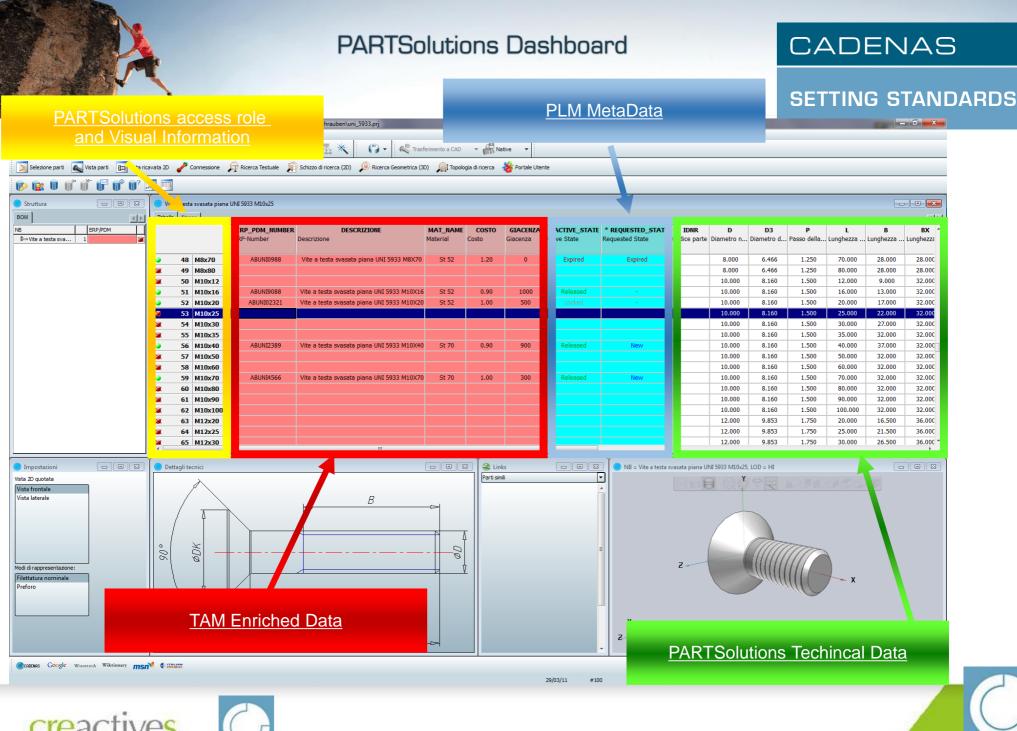
Similarity

- Classification comparison
- Attribute comparison
- Score of common attributes evaluation

















PARTSolutions Technical Search Engine

CADENAS

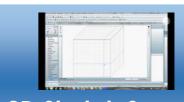
SETTING STANDARDS





- <u>Duplicate Reports</u>
- Purchineering
- •Semi-Finished

•....



2D Sketch Search













Combined Search









TAM single point of truth

Semantic classification and ERP infos available and



SETTING STANDARDS



PATH: Root / Materials and Services / Commercial components / Mechanical / Bearings and accessories	<u>Classification Path</u>						
		0 40 11			Master		
Category 4 🔻 💥	♣ Rows	Cons 12months	<u>Val# stk#</u>	<u>Master</u>	No master	<u>Slave</u>	Complete items
Rolling bearing	473	2.208.186,45	2.009.051,7	112	361	0	424
Ball bearing	282	581.644,55	741.452,2	46	236	0	265
Deep groove ball bearings	195	251.258,48	464.755,6	26	169	0	192
Single row deep groove ball bearing	184	251.137,32	454.426,0	25	159	0	181
Double row deep groove ball bearings	11	121,16	10.329,	1	10	0	11
☐ Angular contact ball bearings	43	314.086,29	258.529,2	18	25	0	41
Single row angular contact ball bearings	21	269.297,31	126.325,6	9	12	0	21
Four-point contact ball bearings	14	43.375,04	125.436,9	9	5	0	13
Double row angular contact ball bearings	7	1.413,94	6.260,2	0	7	0	7
Angular contact ball bearings (Others)	1	0,00	506	0	1	0	C
Thrust ball bearings	17	1.553,40	3.677,7	0	17	0	17
Single direction thrust ball bearings	16	1.553,40	3.677,7	0	16	0	16
Single acting thrust ball bearings with outer spherical ring	1	0,00		0	1	0	1
Ball bearing (Others)	13	10.725,54	10.499,3	2	11	0	2
Self-aligning ball bearings	13	2.277,84	3.676,	0	13	0	12
Track roller	1	1.743,00	313,7	0	1	0	1
Roller bearing	180	1.619.328,90	1.242.111,2	63	117	0	150
Cylindrical roller bearings	110	1.194.561,50	984.403,4	53	57	0	106
Single row cylindrical roller bearings	105	1.031.489,50	973.874,9	50	55	0	105
Cylindrical roller bearings (Others)	4	163.072,00	10.19	3	1	0	C
Double row full complement cylindrical roller bearings	1	0,00	336,4	0	1	0	1
Needle bearing	36	65.302,43	52.234,3	7	29	0	23
Drawn cup needle roller bearings	15	17.908,57	7.765,6	2	13	0	10
Needle bearing (Others)	10	33.724,85	29.072,4	5	5	0	3
Combined roller bearings	5	9.455,00	4.184,0	0	5	0	5
Needle roller bearings with ribs	4	4.214,01	10.493,0	0	4	0	4
Aligning needle roller bearings	1	0,00	331,7	0	1	0	C
Needle roller and cage assemblies	1	0,00	387	0	1	0	1
Tapered roller bearings	18	487,27	5.023,	0	18	0	17
Roller bearing (Others)		0.00	4.624.1	0	0	ام	1

srowsable classification assigned semantically

ERP info

TAM KPIs



PATH: Root / Materials and Services / Comm

Deep groove ball bearings

Angular contact ball bearings

Thrust ball bearings

Ball bearing (Others)

Track roller
Roller bearing

Needle bearing

Self-aligning ball bearings

Cylindrical roller bearings

Needle bearing (Others)

Combined roller bearings

Needle roller bearings with ribs

Aligning needle roller bearings

Needle roller and cage assembli

Tapered roller bearings
Roller bearing (Others)

Single row deep groove ball bear

Double row deep groove ball bea

Single row angular contact ball I

Four-point contact ball bearings

Double row angular contact ball

Angular contact ball bearings (Othe

Single direction thrust ball bear

Single acting thrust ball bearings

Single row cylindrical roller bear Cylindrical roller bearings (Others)

Double row full complement cyli

Drawn cup needle roller bearing

ategory 4 🔻 💥

Rolling bearing

Ball bearing

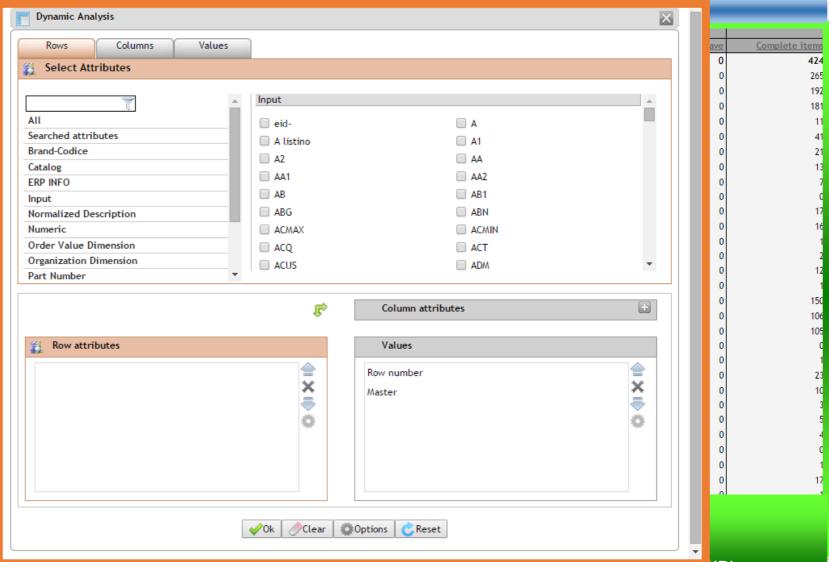
TAM single point of truth

creactive

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SETTING STANDARDS

Semantic classification and ERP infos available and



Browsable cla

(Pls

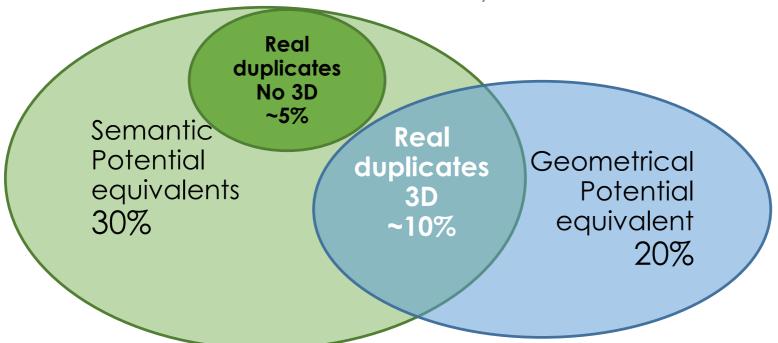


GeoSemantic Benefits

Preliminary duplicates Estimation



- Millions of part numbers in ERPs
- Thousands of new part numbers every year
- The GeoSemantic ensure:
 - Potential duplicates detection in existing Master data
 - Relevant reduction in new Part number entry









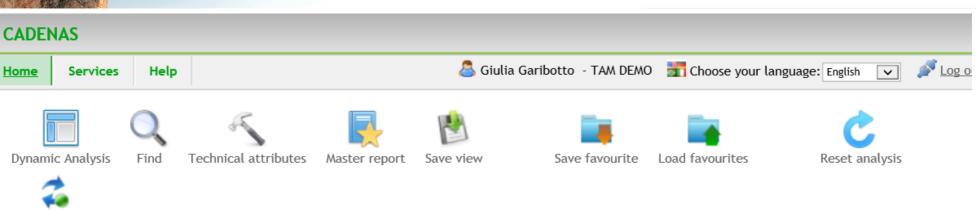
Use Cases

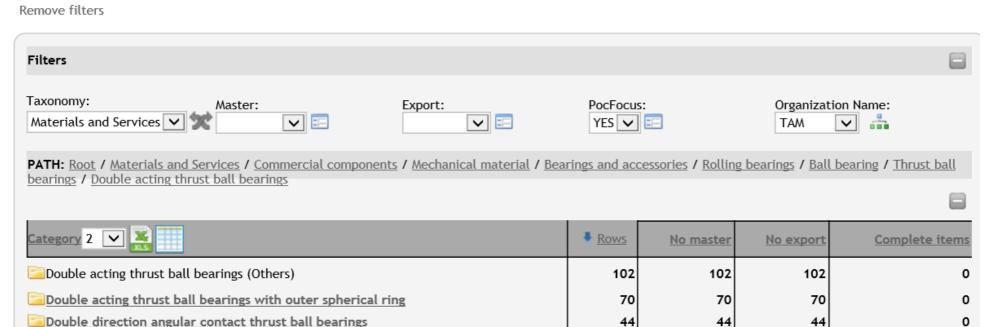












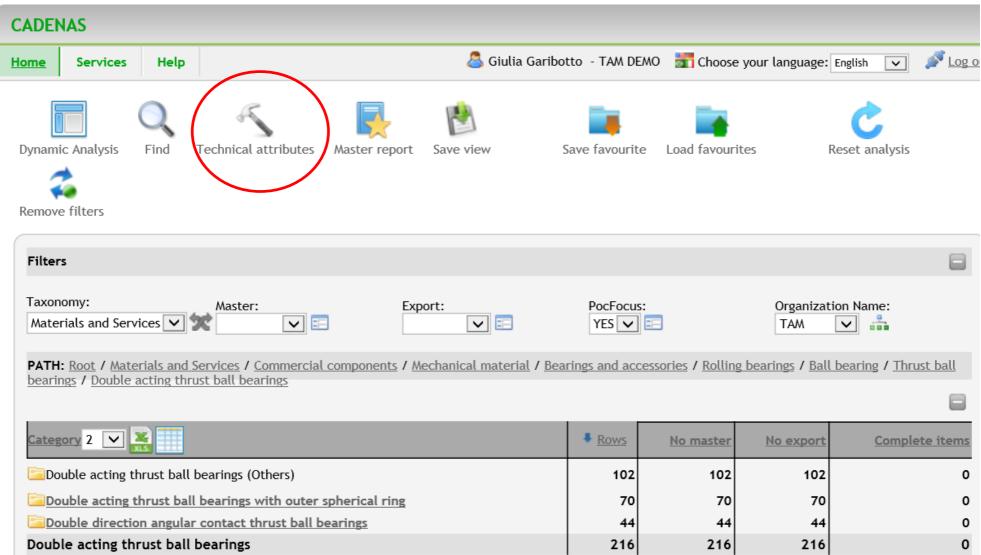


Double acting thrust ball bearings







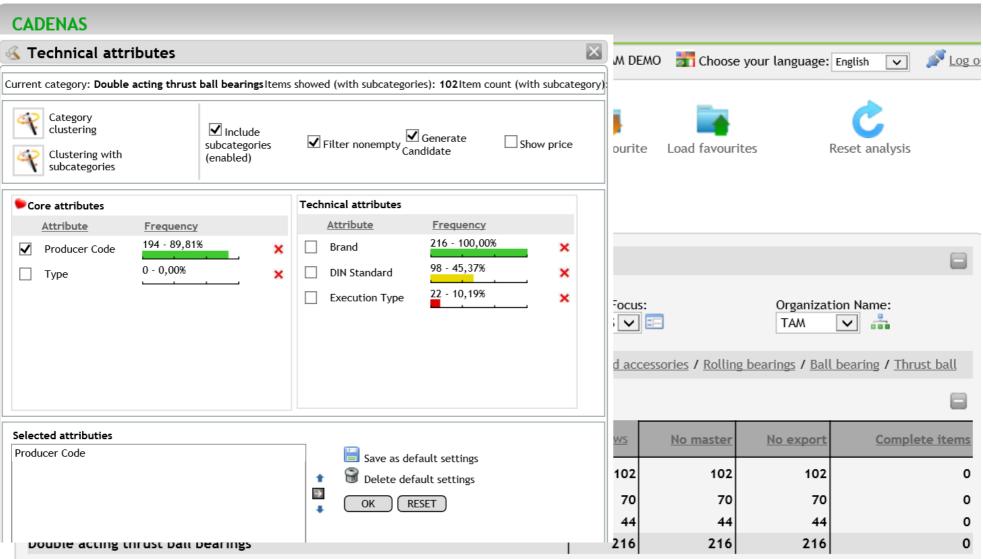










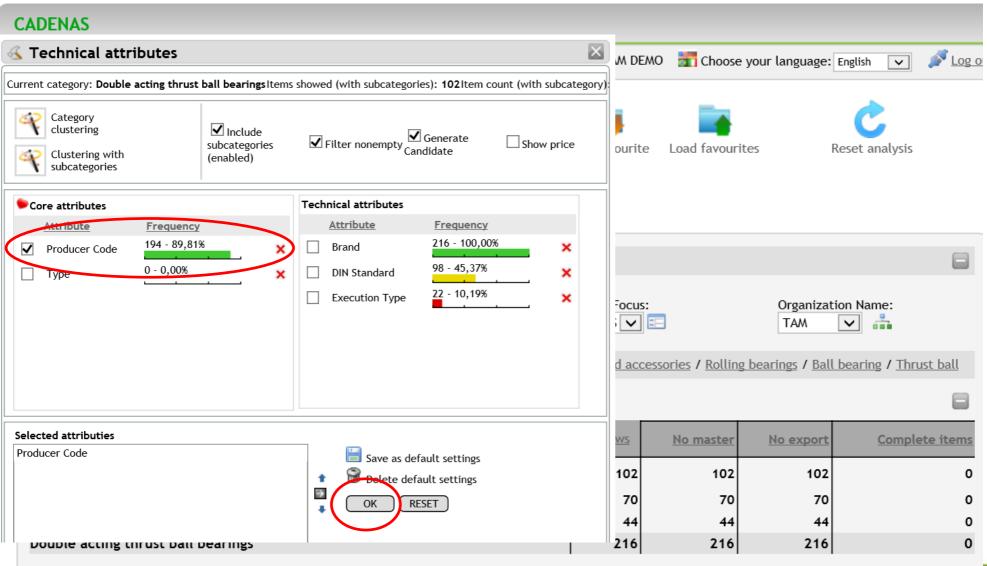




















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Home

Services

Help

Giulia Garibotto - TAM DEMO Thoose your language: English

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Producer Code Not empty

Items per page: 25

Page 1 of 1

%	Producer Code \$	Row number 🔻	# Master ◆
+	52210	2	0
+	52213	2	0
+	52212	2	0
+	52211	2	0
+	52216	<u>2</u>	0
+	52215	2	0
+	52202	2	0
+	52205	2	0
+	52204	<u>2</u>	0
+	52207	2	0
+	52206	2	0
+	52209	2	0
+	52208	2	0

Items per page: 25

Page 1 of 1

Double acting thrust ball bearings

216

216

216

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+	52202	2	0
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+	52204	2	0
+	52207	2	0
+	52206	2	0
+	52209	2	0
+	52208	2	0
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Items per page: 25

Page 1 of 1

Double acting thrust ball bearings

216

216

216

0











%	Producer Code \$	Row number 🔻	# Master 💠
+	52210	2	0
+	52213	2	0
+	52212	2	0
+	52211	2	0
+	52216	2	0
	F00.45		

Detail









Item number: 2

Filters on rows:

Description Not contains fag

Producer Code Not empty

Items per

		Master 🗢	Material ♦	Description	Input code \$	Su
Ç			14227023960	52212-Double acting thrust ball bearings	52212	Italcuscinetti
Q	>		14227023310	Thrust Ball Bearings-WD BEARINGS 52212	WD BEARINGS 52212	WD Bearings











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Producer Code Not empty

Items per page: 25 Page 1 of 1

%	Producer Code \$	Row number 🔻	# Master 💠
+	52210	2	0
+	52213	2	0
±	52212	2	0
+	52211	2	0
+	52216	2	0
+	52215	2	0
+	52202	2	0









Item number: 2

Filters on rows:

Producer Code Not empty

Items per page: 25

		Master 🗢	Material \$	Description	Input code \$	Supplier Name
Q			14227023960	52212-Double acting thrust ball bearings	52212	Italcuscinetti
Q			14227023310	Thrust Ball Bearings-WD BEARINGS 52212	WD BEARINGS 52212	WD Bearings









- Before to proceed with the substitution, it is possible to launch the geometrical comparison in Cadenas
- The integration will automatically select the corresponding 3D models with a single click:

Item master definition

×

Please click on 💢 in order to define one of the following materials as a Master. Afterwards please flag one or more items that will become "Slaves" and click on "Next"

Eligible master items

(Filter selected)(Restore item)

	Description	Consumption 12 month	Inventory value
☆	52212-Double acting thrust ball bearings	15.000	56.000
숲	Thrust Ball Bearings-WD BEARINGS 52212	400	0



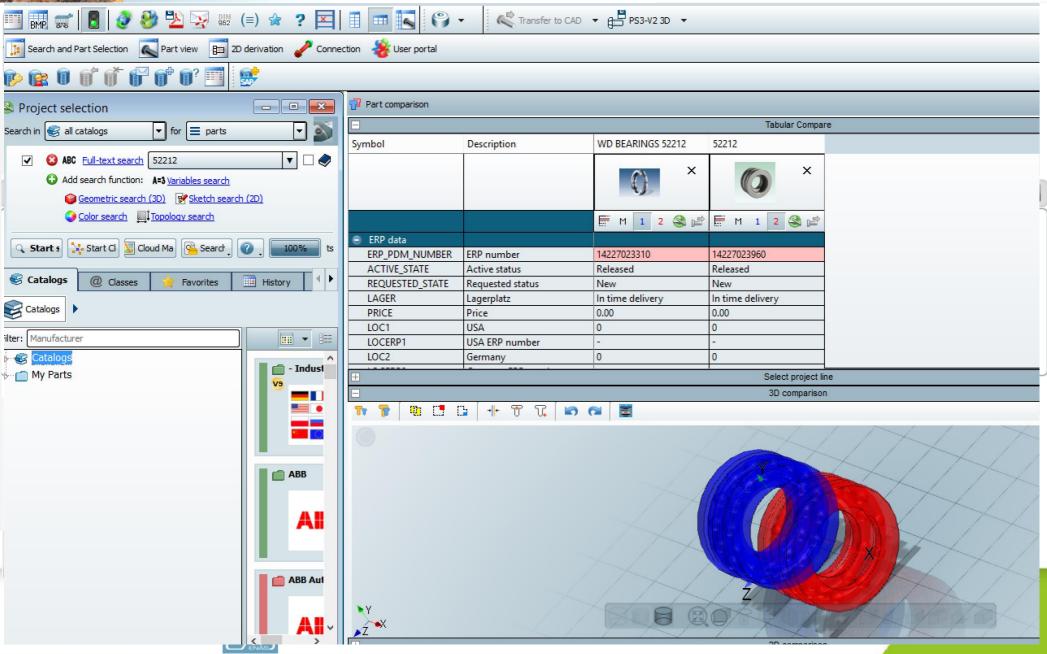






SETTING STANDARDS









Item master definition



Please click on 🛱 in order to define one of the following materials as a Master. Afterwards please flag one or more items that will become "Slaves" and click on "Next"

Eligible master items

Filter selected Restore item

	Description	Consumption 12 month	Inventory value
	52212-Double acting thrust ball bearings	15.000	56.000
✓	Thrust Ball Bearings-WD BEARINGS 52212	400	0

Next Pemove candidature



Classification preview

Classification preview

[Materials and Services]

[Commercial components]

[Mechanical material]

[Bearings and accessories]

[Rolling bearings]

[Ball bearing]

[Thrust ball bearings]

[Double acting thrust ball bearings]

Core attributes

Producer Code (89,81%): 52212 Type (0,00%):

Technical attributes

Brand (100,00%): Italcuscinetti DIN Standard (45,37%):

Execution Type (10,19%):



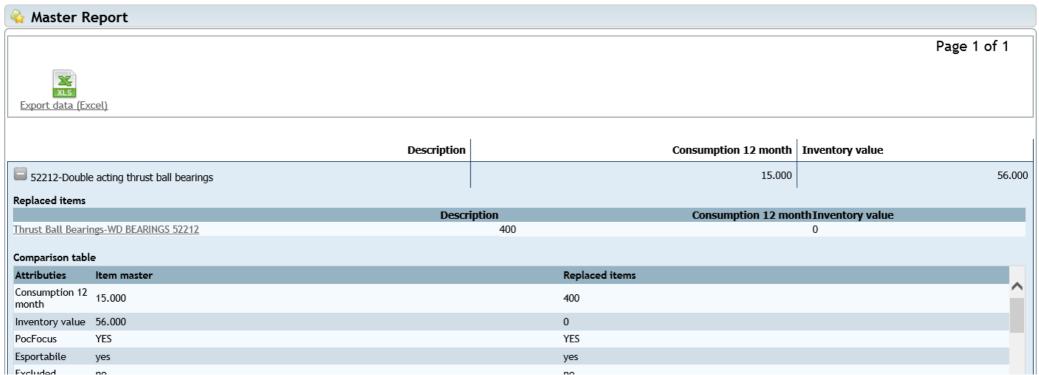












- GeoSematic Solution will launch the substitution chain in the ERPs:
 - Slave marked as obsolete
 - Master defined as substitute material
 - New purchase orders redirected to the Master
 - BOM updated
 - Existing inventory of slaves used up



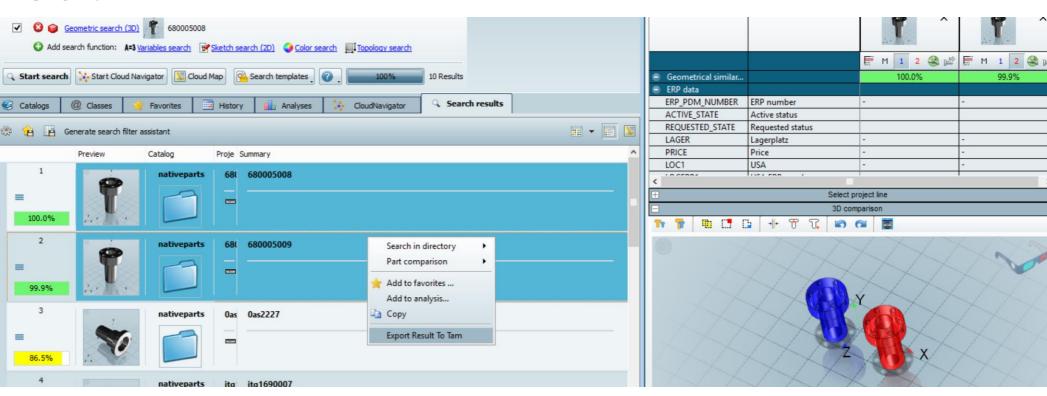




Geometrical Duplicate verified semanticallyFrom PSOL to TAM



- The geometrical search identify a potential duplicate
- It is possible to check in TAM the semantic point of view and launch the substitution chain:



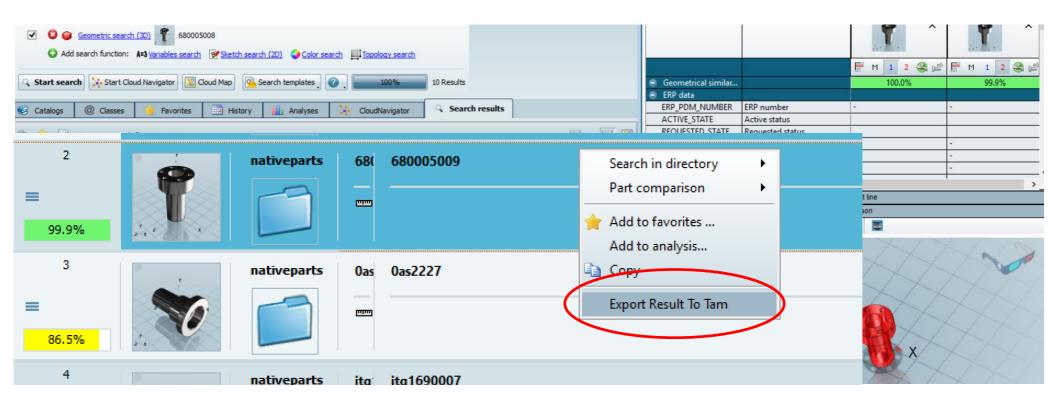






Geometrical Duplicate verified semanticallyFrom PSOL to TAM











Geometrical Duplicate verified semantically









• The items have the same material, and can be considered duplicates



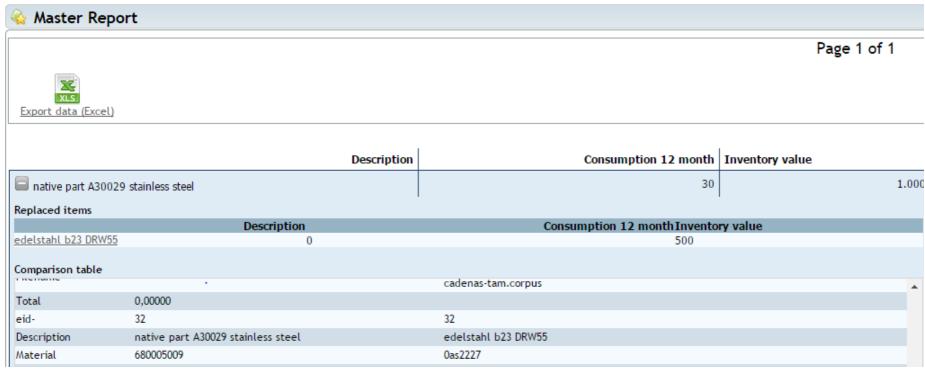




Geometrical Duplicate verified semantically



From PSOL to TAM



- GeoSematic Solution will launch the substitution chain in the ERPs:
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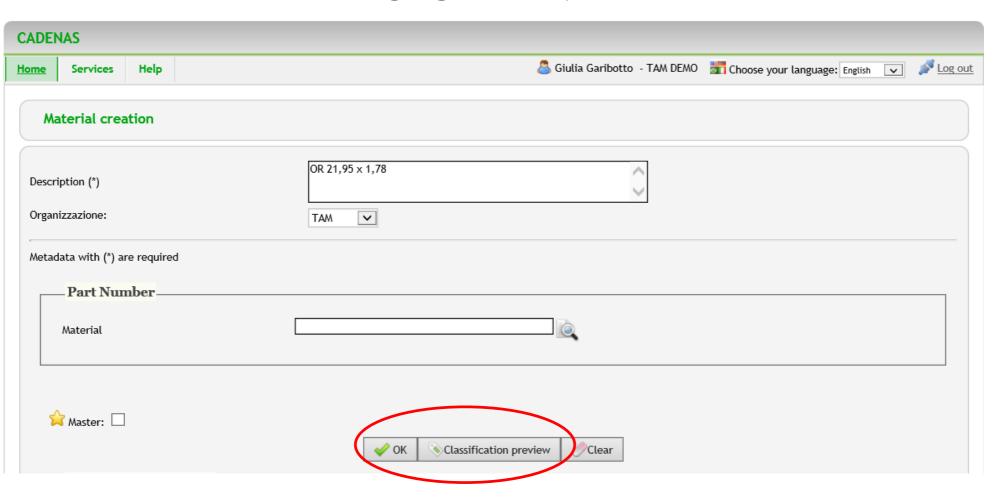


Smart Creation

Avoid additional duplication



• The user writes in his natural language a description









Smart Creation

Avoid additional duplication





The system real time classifies the description and extract the attributes

OR 21,95 x 1,78

Core attributes

Extl Diameter (69,91%): 25,51 Calculated Intl Diameter (75,02%): Material Type (21,39%): Thickness (74,75%):

Technical attributes

Article Code (0,06%):

Material Standard (0,33%):

Shore Hardness (6,40%):

Producer Code (45,37%):

Similarity search

The system real time perform a similarity analysis in the actual Material Master data and shows similar items



extracted

Item number: 5

Master	Material	Description	Input code	Supplier Name
	75168358	JOINT TORIQUE 21,95X1,78 OR2087 OR2-020		
	9900033499	JOINT TORIQUE VITON 21,95X1,78 VERT - 21,95X1,78		
	723142107	O-RING ORAR00020 E85 21,95X1,78		
	723138193	USZCZELNIENIE O-RING 21,95X1,78 70EPDM		
	723138194	USZCZELNIENIE O-RING 21,95X1,78 70NBR		







Geosemantic solution

Unique application multiple results





NATIVE PARTS



STANDARD PARTS



STANDARD PARTS



SUPPLIER PARTS

SUPPLIER PARTS
WITHOUT MODELS

Full Text & ERP field search

Semantic classification & attribute extraction

Multi taxonomy data navigation



Geometrical Search

Standard & supplier part catalogs

<u>Semantically driven part number definition – similarity analysis</u>



STANDARDIZATION

Duplicates Report & On demand geometrical search

Duplicates Discovery

<u>Tools for standardization – part number unification</u>

<u>Semantically driven part number definition – similarity analysis</u>



PURCHASING

Fast Cost Management

Geometrical Search

In Memory data navigation, aggregation and reporting



CAD & PLM integration

ERP integration







GEOSEMANTIC SOLUTION

Make your knowledge one step forward



Existing Master Data (3D included) Native, Standard, Supplier

Cadenas-Creatives GeoSemantic Search & Reuse Engine

Customer
Data Management Tools
SAP/VPM/FileSystem

Cleansed, Classified and Enriched Data & 3D models

(Multiline, New, Standard, Obsolete Part Numbers)









Thanks

Any Question?



